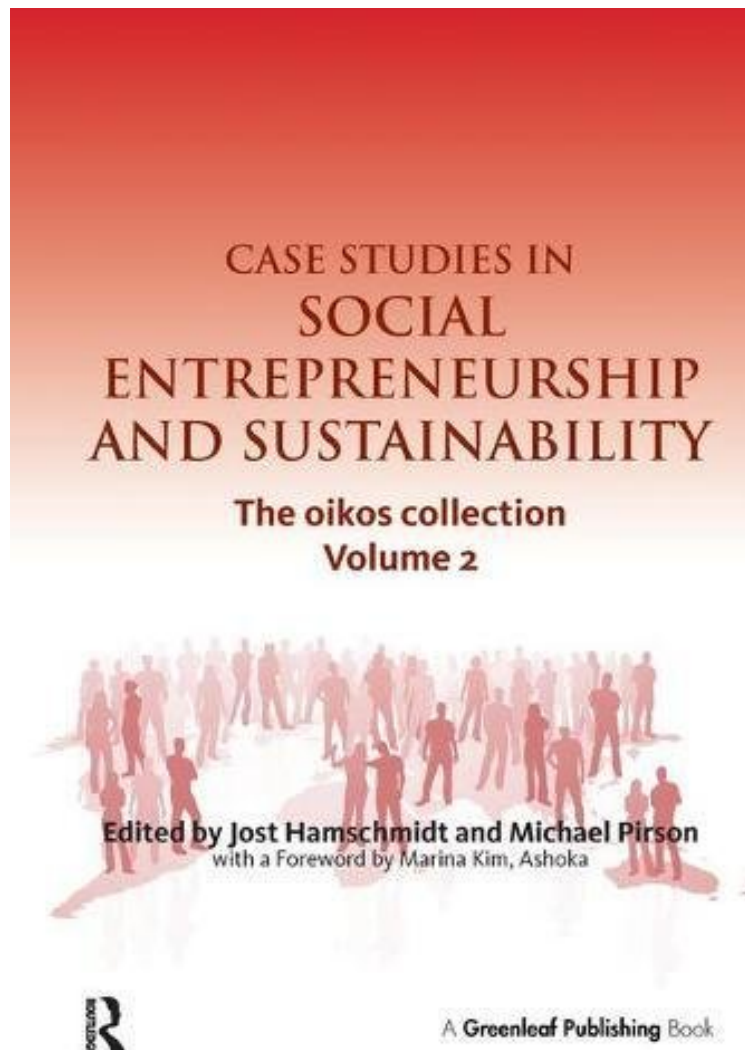


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## Case Studies in Social Entrepreneurship and Sustainability: The oikos collection Vol. 2

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In 2008, Ashoka launched the "Changemaker Campus Initiative" which applies Ashoka's rigorous criteria to select and support universities as they develop and implement a comprehensive social entrepreneurship plan. Through the lessons learned from this network, and with input from its broader global network of those experienced in the field, Ashoka aims to set a new standard for social entrepreneurship education. Indeed, despite the rising demand, there remains a dire need for quality coursework and global teaching case studies. Social entrepreneurs and the pressing challenges they solve are not bound by geographic borders or a single political environment, yet there is a lack of the materials necessary to equip students with the skills and mind-set required to catalyze systemic social change. What few high-quality case studies do exist typically highlight social entrepreneurs within the United States. This cooperation with oikos within the Social Entrepreneurship Track of the annual oikos Global Case Competition is a critical vehicle for tackling that challenge. As a result of this effort, more locally relevant case studies are being written, peer-reviewed, and judged than ever before, and are able to make their way into the hands of global audiences eager to adopt them into their courses. Building social entrepreneurship skills and problem-solving abilities are best practiced and honed using real-life examples and strategic challenges not just learning theories in a vacuum. Case studies provide this exposure and real-time training in systemic problem-solving. Through these 15 teaching cases, students learn that social entrepreneurship is about identifying root causes of problems and applying a solution that tackles the system. As study upon study has shown, the band-aid approach does not work. To effectively address a social problem, the solution must continually adapt and evolve based on market feedback about what works and what needs to change in the model. Case Studies in Social Entrepreneurship and Sustainability is the second volume resulting from the oikos Global Case Writing Competition an annual program launched in 2003 to promote the publication of high-quality teaching cases in corporate sustainability. This book expands the collection with award-winning global cases in the rapidly growing field of social entrepreneurship and sustainability. In view of the growing importance of various sustainability trends, management schools are increasingly challenged to adapt their entrepreneurship and business curricula. Management education needs to reflect the trends and provide a broadened understanding of value creation. Sustainability is a concept that demands that organizations consider the legitimate expectations of different stakeholders in their value creation processes. At the same time, it underlines the fact that many sustainability trends offer new business opportunities that entrepreneurs will seize. As a result, value creation processes need to be reorganized in order to create economic capital while developing social capital and preserving natural capital. Indeed, entrepreneurial organizations are increasingly dealing with these challenges. The case studies in this book explore both the opportunities and pitfalls entrepreneurs working with organizations with for-profit, hybrid and non-profit business models face in targeting sustainability issues and how their values and core assumptions impact their business strategies. They describe new patterns of value creation, new alliances, and the challenges of dealing with existing paradigms. It is clear that new ways of doing business with a common objective of maximizing social impact are substantially shaping markets and society. This textbook of competition-winning case studies for management education in the field of social entrepreneurship and sustainability provides excellent learning opportunities, tells engaging stories, deals with recent situations, includes quotations from key actors, is thought-provoking and controversial, requires decision-making and provides clear take-aways. Online Teaching Notes to accompany each chapter are available on request with the purchase of the book.

This case collection highlights prize-winning teaching cases in the field of Social Entrepreneurship and Sustainability. The accompanying chapters on what makes for an excellent case and teaching note make it an invaluable resource for case writers, teachers and students in Social Entrepreneurship, Strategy and Sustainability. --Stephen J. Kobrin, William Wurster Professor of Multinational Management, The Wharton School, University of Pennsylvania This collection of peer-reviewed quality case studies sheds light on diverse and inclusive social entrepreneurial practices in four continents. The focus on new patterns of value creation and thought-provoking business models is unique. A must-read for any Entrepreneurship class. --Anil K. Gupta, Professor, Indian Institute of Management Ahmedabad; Founder, Honey Bee network; and Executive Vice Chair, National Innovation Foundation India A source of inspiration and a solid foundation for any impact-oriented course on Social Entrepreneurship. --Johanna Mair, Professor of Strategic Management, IESE Business School and Academic Editor of Stanford Social Innovation About the Author Jost Hamschmidt is the Managing Director of the oikos Foundation, an international reference point for sustainability research and teaching in Business and Economics education. He is also a Lecturer at the University of St. Gallen, Switzerland. Jost received a master in Business Administration from the University of Kassel (Germany), a BA in Technology Management from the University of St. Etienne (France) and holds a Ph.D. in Management from the University of St Gallen. He has been a visiting fellow at the Haas School of Business, University of California, Berkeley (2001/2) and Harvard Business School (2007/8). In 2007 he edited the Volume 'Case Studies on Sustainability and Strategy: The oikos collection' (Greenleaf Publishing) and in 2008 he co-edited the volume 'Sustainability Entrepreneurship and Innovation' (Edward Elgar). At oikos he is responsible for fundraising and leading the oikos academic programs. In his teaching, he focuses on action-oriented learning methods for creating sustainability-driven transformation processes in small and large organizations. He has worked with social

entrepreneurial ventures such as Myclimate, South Pole Carbon Asset Management, and Traktor AG. In 2010 he became founding member of The Hub Association Zurich, a Social Entrepreneurship incubator. Michael Pirson is Assistant Professor at Fordham University, New York, and a Research Fellow at Harvard University. He is also the track chair of the oikos Global Case Writing Competition - Social Entrepreneurship track. Michael received his PhD in Organizational Behavior from the University of St. Gallen, Switzerland. His research focuses on the conditions of stakeholder trust in organizational contexts. He is also examining the impact of organizational design on stakeholder well-being and looks at social enterprises as humanistic alternatives to traditional business design. In his teaching, he focuses on the management dilemmas in the 21st century, such as ecological and social sustainability, stakeholder trust, employee engagement, and individual happiness. He also uses activity-based learning techniques to teach social entrepreneurship. Before receiving his doctorate, Michael worked in international management consulting for several years. He also gained experience in the political arena while working on Hillary Clinton's Senate campaign. Michael has started several social enterprises in the area of economic development and currently serves on the board of three social enterprises based in the U.S.