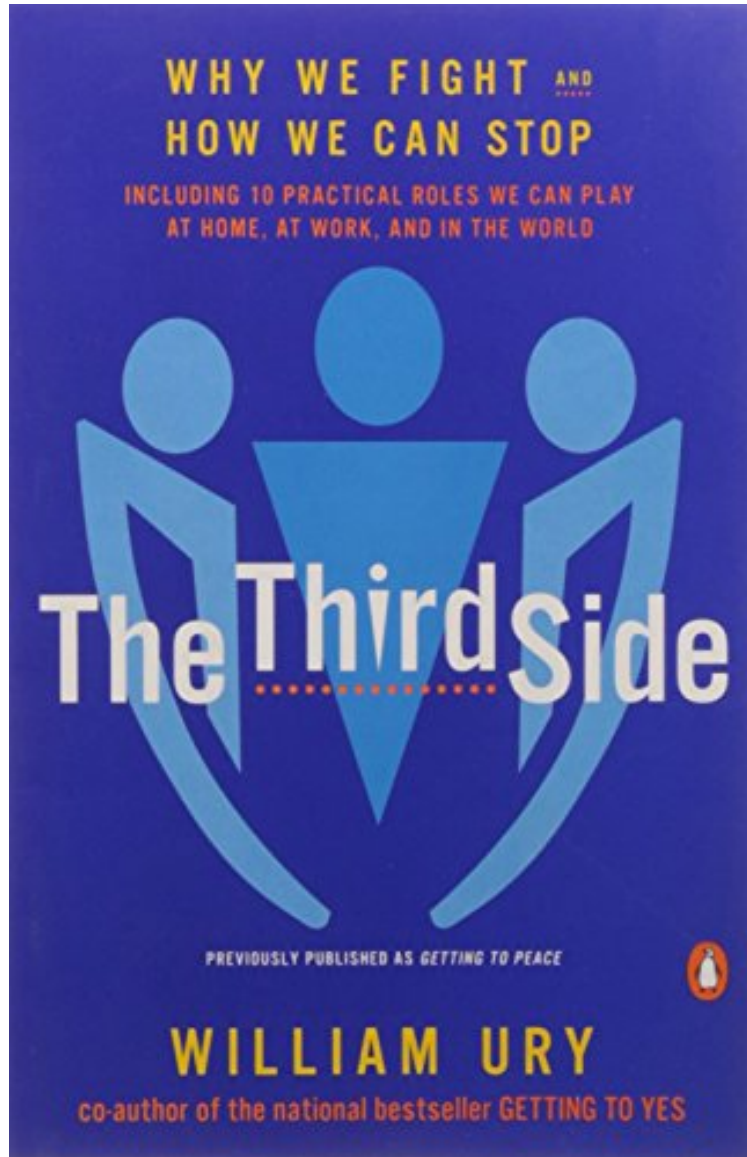


[Free] The Third Side: Why We Fight and How We Can Stop

The Third Side: Why We Fight and How We Can Stop

William L. Ury

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William L. Ury : The Third Side: Why We Fight and How We Can Stop before purchasing it in order to gage whether or not it would be worth my time, and all praised The Third Side: Why We Fight and How We Can Stop:

0 of 0 people found the following review helpful. Five StarsBy Marco Lalama GrossUry's best work. Love it! Bought three copies to give away.0 of 0 people found the following review helpful. Four StarsBy RaWorked great1 of 1 people found the following review helpful. The Flow of PositivityBy J. BrenemanFrom his experience with working with children, married couples, business disputes, international conflict and more, William Ury demonstrates that an

alternative to anger and violence is not only possible but much more productive and rewarding for all parties involved. Although Ury specifies identification and processes involved in all its various forms, you will not find much extrapolation here. Reading this provides a person that may be interested in dealing with conflict (whether at home, or at work, or even politically) a solid starting point and an enlightened positivity towards a more detail study on the subject. Just a little more than 200 pages. The cover is treated to be fairly resistant to the elements so feel free to pass this along to friends or keep it on the coffee table for a quick reference to its diagrams. If you have to develop a power point slide show on mediation, this is a big helper. Visit the website for more resources. [...]

According to William Ury, it takes two sides to fight, but a third to stop. Distilling the lessons of two decades of experience in family struggles, labor strikes, and wars, he presents a bold new strategy for stopping fights. He also describes ten practical roles--as managers, teachers, parents, and citizens--that each of us can play every day to prevent destructive conflict. Fighting isn't an inevitable part of human nature, Ury explains, drawing on his training as an anthropologist and his work among primitive tribes and modern corporations. We have a powerful alternative--The Third Side--which can transform our daily battles into creative conflict and cooperation at home, at work, and in the world.

"A radically simple solution for conflicts ranging from family squabbles to international disputes"-- Boston Sunday Herald
From the Back Cover
An acclaimed negotiation expert and bestselling author asks: ARE WE DOOMED TO FIGHT?
According to William Ury, it takes two sides to fight, but a third to stop. Distilling the lessons of two decades of experience in family struggles, labor strikes, and wars, he presents a bold new strategy for stopping fights. He describes ten practical roles each of us can play every day as Third Siders to prevent destructive conflict, including teacher, healer, witness, and mediator. Fighting isn't an inevitable part of human nature, Ury explains, drawing on his training as an anthropologist and his work among primitive tribes and modern-day corporations. We have a powerful alternative -- the Third Side -- which can transform our daily battles into creative conflict and cooperation at home, at work, and in the world.
About the Author
William Ury is the co-founder of Harvard's Program on Negotiation, where he directs the Project on Preventing War. One of the world's leading negotiation specialists, his past clients include dozens of Fortune 500 companies as well as the White House and Pentagon. Ury received his B.A. from Yale and a Ph.D. in Anthropology from Harvard. His books *Getting to Yes* and *Getting Past No* have sold more than five million copies worldwide.