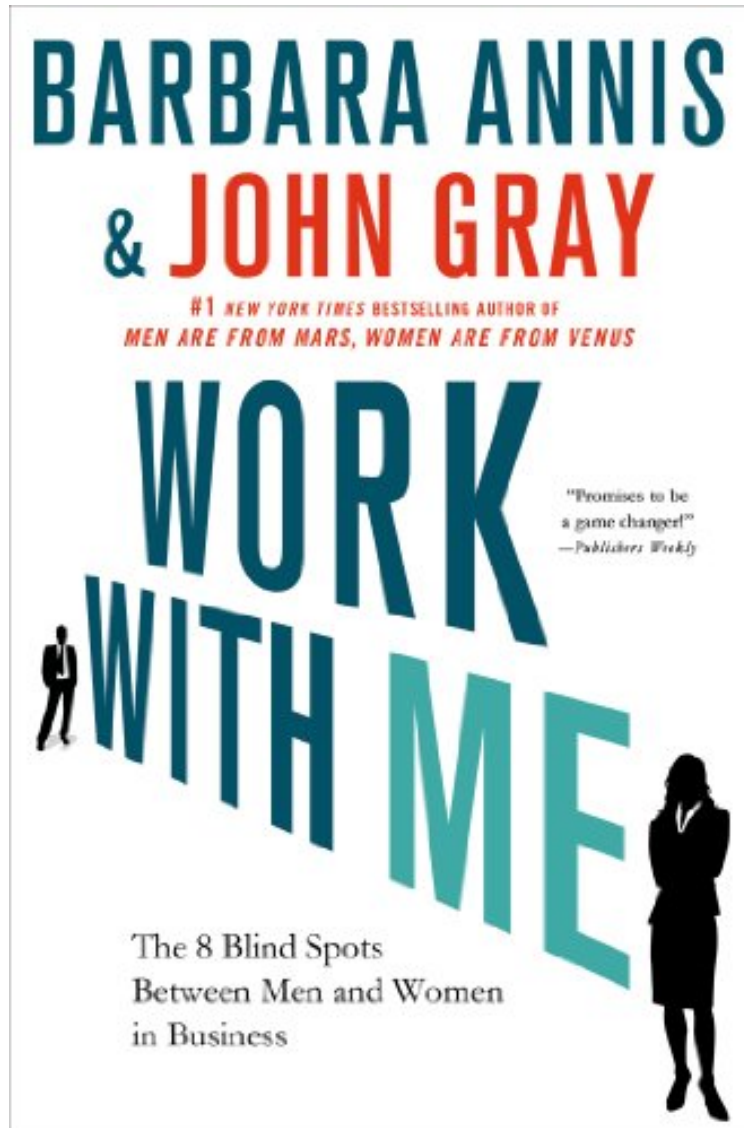


(Free) Work with Me: The 8 Blind Spots Between Men and Women in Business

Work with Me: The 8 Blind Spots Between Men and Women in Business

Barbara Annis, John Gray Ph.D.

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Barbara Annis, John Gray Ph.D. : Work with Me: The 8 Blind Spots Between Men and Women in Business before purchasing it in order to gage whether or not it would be worth my time, and all praised Work with Me: The 8 Blind Spots Between Men and Women in Business:

1 of 1 people found the following review helpful. Good solutions, a lot of extra details that wasn't needed.By Shopping_fWas really looking forward to reading this one for my book club so I had high expectations. I jumped a lot

to the solutions, there was a bit too much theory and reiterating why men/women are so different. I get we are different, just tell me how to work with it so I could be gender conscious. Still a good read but you will end up skimming to the 'what to do' or how to do differently.0 of 0 people found the following review helpful. Gender Intelligence and new paradigm relationshipsBy Robert McDowellBarbara Annis and John Gray, two powerhouse authors and teachers, present the harvest of almost three decades of work in corporate gender intelligence. As we engage in and co-create new paradigm relationships between women and men, it's really no surprise that the arena in life where we have made the most progress is in the world of work and business. More and more, with support from groundbreaking discoveries in brain science, companies and people are shedding the bonds of gender equality, which never worked, and embracing and putting into practice the principles of gender intelligence, which leads to gender enlightenment. Annis and Gray show us how to celebrate gender differences, which teach us how to work and live with each other in enlightened ways.1 of 1 people found the following review helpful. Great Book for Young Professional Women and Men!By Je'niqueI needed this book about three months ago when struggling with how to deal with the opposite sex in both my professional and personal life. This book describes women's behavior in the workplace spot on and men as well. As much as we like to tell ourselves we aren't emotional, we don't like to be treated differently. We are different and we have to know how to work and adapt with these differences in the workplace.This book has truly been an eye-opener to working with men and has taught basic theories on how to deal with some of the problems we can face at work. The concept of gender-intelligence is brilliant and very insightful.Great book overall! Must read for young professional women and men entering the workplace.

Work with Me is the timely collaboration of two of the world's foremost authorities on gender relationsBarbara Annis and John Gray. Here they team up to resolve the most stressful and confusing challenges facing men and women at work, revealing, for the first time, survey results of over 100,000 in-depth interviews of men and women executives in over 60 Fortune 500 companies. Readers will discover the 8 Gender Blind Spots: the false assumptions and opinions men and women have of each other, and in many ways, believe of themselves. Also unveiled are the biology and social influences that compel men and women to think and act as they do, and direct how they communicate, solve problems, make decisions, resolve conflict, lead others, and deal with stress, enabling them to achieve greater success and satisfaction in their professional and personal lives. Work with Me is the definitive work-life relational guide, filled with "ah-ha!" moments and discoveries that will remove the blind spots and enable men and women to work and succeed together.

In this must-read, Annis and Gray examine how and why men and women think differently at work, and what we can do about it... Pragmatic and timely, Work with Me promises to be a game changer! Publishers Weekly (starred review)Work With Me is a lucid, evidence-based guide for a comprehensive and immensely useful understanding of the unique, sex-specific features of the human brain. Barbara Annis, an articulate and intelligent advisor to corporations, has taught us how to meld the talents of men and women into an effective whole. She collaborates with John Gray, who was the first to engage the public in understanding the differences between the way we think, plan, and communicate. The book exemplifies the fact that gender-specific science is not an emotion-laden pursuit, but an ever-expanding, evidence-based exposition of the extraordinary-and for the most part completely unexpected-sex specific features of the human brain. This ought to be obligatory reading for every person who wants to fashion and maintain productive relationships. Marianne J. Legato, M.D., F.A.C.P, Professor of Clinical Medicine, Columbia University, Founder, Foundation for Gender-Specific Medicine, Inc.Work with Me is a landmark work that examines today's workplace opportunities and challenges through both an economic and social interaction lens and demonstrates why gender intelligence - not gender equality - will inspire a culture of inclusiveness and create a sustainable source of economic advantage for, individuals, leaders, and their organizations. Lara Warner, Chief Financial Officer, Credit Suisse Investment BankNo doubt about it. Group intelligence is highest when both genders problem solve together. Now Barbara Annis and John Gray show us how to get the job done! If this book doesn't make you think, you are brain dead! Dr Wendy Walsh, Human Behavior Expert, CNN and The O'Reilly FactorIt's time to get smart about Gender Intelligence. If anyone on Earth or Venus or Mars can sort out these complex relationships, John Gray and Barbara Annis can. "Work" your way through this remarkable book! Harvey Mackay, #1 New York Times bestselling author of Swim With The Sharks Without Being Eaten AliveI firmly believe that for all high performers, the end goal is the same: to work and communicate as effectively and successfully as possible. This insightful and well-researched book shares valuable guidance for executives and employees at all levels, all of whom face challenges with different styles, expectations and approaches. Work with Me is an engaging and impactful read for men and women alike. Janet Wood, EVP Global Strategic Service Partners, SAPAs a boss myself, working alongside my business partner and husband for the past 35 years, this book would have helped us so many years ago to avoid the misunderstandings and hurt feelings that took so much time away from the real object, which was creating success together and utilizing our combined strengths. Work with Me clarifies our gender differences and gives the tools for successful collaboration. Suzanne Somers, Actress, authorIt seems that most books written on gender relations implore women to act more like

men and deplore men for acting like themselves. Men and women want to find ways to work and succeed together, and to do so by being their authentic selves. Work with Me shows us how, with equal learning for women and men. It is refreshingly non-judgemental - neither gender is to be blamed or "fixed". Annis and Gray reveal that gender differences are not weaknesses but strengths that are often misunderstood and undervalued by both genders. Work with Me is an enjoyable and enlightening read, filled with practical information supported by empirical data, scientific explanations, and dozens of anecdotes that skilfully and warmly reflect gender interactions in our professional and personal lives. Valerie Sorbie, Chief Administrative Officer, BMO Capital Markets

Work with Me is the perfect blend of Annis' cutting-edge research and insights into the minds of men and women at work, and Gray's enduring contribution to our understanding of male-female personal relations. Together, Annis and Gray provide the perfect relational guide for men and women looking for happiness and success through greater understanding as colleagues, partners, and parents. Jack Canfield, author and co-creator of the Chicken Soup for the Soul series

What a concept! Men being men and women being women. It's about time we put to rest the failed notion that we are all the same. Annis and Gray introduce an entirely new way to think and talk about gender equality in the 21st century. Work with Me is a perfect blend of work-life and personal-life messages. No other book tackles the issue of men and women working and winning together. Raymond Aaron, New York Times bestselling author of Double Your Income Doing What You Love

Annis and Gray bravely reveal the blind spots that perpetually prevent men and women from understanding and appreciating their gender differences, not hiding or suppressing their authentic natures, and as a result, finding greater success and happiness in their professional and personal lives. Dr. Fabrizio Mancini, bestselling author of The Power of Self-Healing

Work with Me is the definitive relational guide for the workplace, bringing insights and solutions to help both men and women eliminate their gender blind spots, powerfully complement each other's natural strengths and efforts, and together achieve extraordinary levels of performance. George H. Labovitz, Ph.D., Founder and CEO of Organizational Dynamics, Inc.

Annis and Gray confront, head on, the elephant in the room. Men and women are not the same, are quite different, and actually complement each other perfectly. It's about time we begin to understand, appreciate, and value each other's ways of thinking and acting. Work with Me bravely illuminates the path to greater understanding. Jane Allen, Chief Diversity Officer, Deloitte Canada

We all know in our hearts and minds that men and women are different. We see it in the natural behavior of children. The reality--and beauty--is that the authentic person within is the perfect counterpart of the other. Work with Me opens our hearts and minds to that genuineness. This valuable book will unsurprisingly make an uplifting difference in your personal life and perhaps surprisingly a significant financial difference in your business life - highly recommended. Stewart Emery, bestselling author, speaker, and teacher

It's not out of our reach or idealistic to think that men and women, seeing the world through each other's eyes and valuing each other's line of sight, can make the world a better place. Work with Me is a sensational book filled with absolutely marvelous insights into the thought and actions of men and women. This book will certainly enrich and impact many lives. Tony and Randi Escobar, founders of the Share IT Forward Academy

Men and women are individually creations of wonder, yet when engaged in unison, a harmonic is achieved. Our whole is more than merely the sum of our parts. Work with Me is not about tolerating the other gender, modifying our behavior, or learning new behaviors. It is about understanding and appreciating the genuineness within each of us and embraces our differences. Janet Bray Attwood, co-author of the New York Times bestseller, The Passion Test: The Effortless Path to Discovering Your Life Purpose

I loved Work with Me--it is a vital read for anyone aspiring to lead and influence. Invisible to the offender (yet glaring to everyone else), gender blind-spots dangerously erode trust--THE critical foundation for unleashing performance and drawing out the best in every employee interaction and in every transaction--with all stakeholders. Who better to clear our vision on this murky subject than John Gray and Barbara Annis, whose authoritative insights span decades? What's your Gender Intelligence quotient? Can you afford not to know? Trust me, you can't. Read this book! Greg Link, co-founder Covey

Link, co-author Smart Trust

Based on decades of impeccable research and worldwide practice, Work with Me is without a doubt one of the single most important books of the year. The practical techniques offered within these pages outline powerful solutions for challenges arising from gender differences and allow men and women alike to succeed in creating more valuable, meaningful relationships by genuinely learning to understand and bridge their differences. To read this book is to invest in building better relationships throughout every area of your life. Ivan Misner, Ph.D., New York Times Bestselling author and founder of BNI

Barbara Annis and John Gray team up to make a winning combination. Can every man and woman expect to work so well together? They can if they read Work with Me! With sensitivity, insight, and real-life examples, this book unlocks the secrets of successful mixed-gender workplaces, helping both men and women play to their strengths, and appreciate the strengths of the other. Scott Haltzman, MD, psychiatrist and author of The Secrets of Happily Married Men, and The Secrets of Happily Married Women

Men and women are individually creations of wonder, and when engaged in unison, a symphony of greatness is achieved an elevated sound from the blending of our notes. Our whole is more than merely the sum of our parts. It is not about tolerating the other gender, modifying our behavior, learning new behaviors, or learning to accommodate each other's differences. It is about understanding and appreciating the other gender, an inclusive mindset that respects, and actually seeks out and embraces our differences. Graciela Meibar, Vice President Global Diversity, Mattel, Inc.

About the Author Barbara

Annis is a world-renowned expert on Gender Intelligence and inclusive leadership, advocating the value and practice of Gender Intelligence in over 60 Fortune 500 companies, ten governments, and numerous organizations across the globe. She lives in New York. John Gray, PhD, is the leading relationship expert in the world and bestselling relationship author of all time. His book, *Men are from Mars, Women are from Venus*, is ranked by USA Today as one of the top ten most influential books over the last 25 years. His 17 books have been published in 50 different languages.